

.AMIT BACHHAWAT TRAINING FORUM
BUSSINESS AND COMMERCIAL KNOWLEDGE

FINAL TEST (40 marks)

1.Strategies of business organisation should be:-

- a. Proactive.
- b. Reactive.
- c. Predetermined.
- d. **Proactive as well as reactive.**

2.The dynamic response to the environment converts :-

- a. Opportunity into threats.
- b. **Threats into opportunities.**
- c. Both threats and opportunities into opportunities.
- d. Opportunity into better opportunity.

3.Which approach considers that the organisation has to function as am adaptive organic subsystem:-

- a. **Proceed with caution**
- b. Dynamic response .
- c. Least resistance.
- d. All of the above.

4.Out of the following which of these approach means:-This approach is very passive in their behaviour and guided by the signals of external environment ;-

- a. Proceed with caution
- b. Dynamic response .
- c. **Least resistance.**
- d. All of the above.

5.Technology and business :-

- a. Interrelated.
- b. Interdependent
- c. **Both a and b**
- d. Independent.

6.Technology acts as:-

- a. Opportunities to threats.
- b. Threats to opportunities.
- c. **Both opportunities & threats to business.**
- d. Boon to the business.

7.Demographic environment is an element of :-

- a. Micro
- b. **Macro**
- c. Both micro and macro.

- d. None of the above.

8. Which environment is specific to business and affects workings on short term basis:-

- a. **Micro**
- b. Macro
- c. Both micro and macro.
- d. Cannot say.

9. is an unfavourable condition in the organisation environment which damages the organisation:-

- a. Strengths
- b. Weakness
- c. **Threats**
- d. Opportunities.

10. Peter Drucker said the following famous statements:- THE AIM OF BUSINESSIS-

- a. To create customers.
- b. To retain customers.
- c. To make profits.
- d. **To create and retain customers.**

11. Gradual decrease in Government control means:-

- a. Globalization.
- b. Privatization
- c. **Liberalization**
- d. All of the above.

12. In India the policy framed by Government is based on :-

- a. Approval model.
- b. Parliamentary model.
- c. Black box model.
- d. **Either black box or feedback model.**

13. Choose the correct statements:-

- a. Public policy is not a decision.
- b. Public policy is pattern of activity.
- c. Public policy is summation of decision followed by many.
- d. **All of the above.**

14. Choose the correct one:

- a. Public policy is always goal oriented.
- b. Public policy is outcome of Government Collective actions.
- c. Public policy is what the government actually decides to do.
- d. **All of the above.**

15. is a temporary law made by Parliament with the help of Council Ministers:-

- a. Emergency law.
- b. Temporary law.

- c. **Ordinance**
- d. Decisions.

16. The process of law making in India is divided intostages.

- a. **Three.**
- b. Two
- c. One
- d. Four.

17. The proposed law is brought to the Parliament and is referred to the:-

- a) Lok sabha
- b) Rajya Sabha.
- c) **Standing committee.**
- d) Select committee.

18. For passing the bill the proposed law is refer to:-

- a. Standing committee of the both Houses.
- b. **Select and joint committee.**
- c. Cabinet committee.
- d. All of the above

19. policy curtail all benefits in particular case:-

- a. **Restrictive.**
- b. Regulatory.
- c. Facilitating.
- d. All of the above.

20. The policies made by RBI,SEBI KNOWN AS:-

- a. Restrictive.
- b. **Regulatory.**
- c. Facilitating.
- d. All of the above.

21. Facilitating policies are usually issued by:-

- a. MSMEs.
- b. **NSDC.**
- c. RBI.
- d. SEBI.

22replaced the planning commission:-

- a. Ministry of Finance.
- b. Ministry of defence.
- c. Ministry of industries.
- d. **NITI AAYOG.**

23. To raise FDI their is only:-

- a. Single route of approval in India.

- b. 3 route of approval in India.
- c. **Dual route of approval in India.**
- d. Multiple route of approval in India.

24. In single brand retail trading FDI can invest upto :-

- a. 20%
- b. 30%
- c. 40%
- d. **None of the above.**

25. In multiple brand retail trading FDI can invest upto:-

- a. 100%
- b. 20%
- c. 30%
- d. **None of the above.**

26. Out of the following which company reflect the presence of FDI in INDIA:-

- a. Aditya Birla.
- b. Patanjali.
- c. Dabur
- d. **Sony.**

27 policies are in the nature for justice for women:-

- a. Regulatory policies.
- b. Restrictive policies.
- c. Facilitating policies.
- d. **Distributive policies.**

28. Out of the following what is the Prohibited Sector for FDI:-

- a. Insurance.
- b. Banking
- c. **Agriculture.**
- d. Horticulture.

29. Startups are those enterprise which are recognised by the industry's and they remain startups for:-

- a. 3 years.
- b. 6 years.
- c. **7 years.**
- d. 9 years.

30. helps startups and entrepreneur to develop a business idea:

- a. **Business incubator.**
- b. Idea generator.
- c. Innovator.
- d. Very intelligent innovator.

31. helps the business to launch the product and put in the fast line of commercial success:-

- a. Marketing agent
- b. Commercial agent.
- c. Freight forwarder.
- d. **Business accelerator**

32. Financial consultants:-

- a) Finance the company.
- b) Marketing as well as finance the company.
- c) **Advise the business on various sources of finances.**
- d) All of the above.

33. Choose the incorrect statements:- Competition Act prohibits:-

- a. Anti competitive agreements.
- b. **Dominant position**
- c. Abuse of dominant position
- d. Regulates the combinations.

34. Business is an :-

- a. **Open system**
- b. Closed system
- c. Mixed system.
- d. Super system.

35percentage can be invested by foreigners in Insurance company:-

- a. 26
- b. 24
- c. **49**
- d. no investment is allowed.

36. The form of privatization, where government keeps hold of responsibility and private enterprise handles the management of it fully or partly is known as:-

- a. Disinvestment
- b. Deregulation
- c. **Delegation**
- d. Decentralization.

37. Aemanates from decision and decision is taken in line with. Identify the right expression to fill in the blanks.

- a. **Policy ; GOAL.**
- b. Budget; plan.
- c. Plan; budget.
- d. Goal ; plan.

38. In case of Maruti Suzuki, the union Government surrendered partial ownership and sold the majority stake to Suzuki of Japan in course of time. This is a case of:-

- a. Partial Disinvestment.
- b. Displacement.
- c. Delegation

d. Divestment.

39. In case of NOCIL , the Reliance Industries Ltd as a private enterprise expanded and gradually displaced the Government entity. It was a case of:-

a. Partial Disinvestment.

b. Complete Privatization.

c. Delegation

d. Displacement.

40. Sale of 50% stake in a PSU to a single private sector company is an example of:-

a. Displacement of stake.

b. Decentralization of Authority

c. Delegation of stake.

d. Disinvestment to form a Joint Venture.